

## RELISH 2009 INTERIM REPORT 02/02/09

#### **PROJECT OUTLINE**

Project Name: Relish 2009 Recipe Book
Organiser: Rotary Club of St Kilda Inc.

Duration: From Thursday November 5th 2008 until Monday 23<sup>rd</sup> March 2009

- 58 restaurants participating from the City of Port Phillip Area
- 3,000 copies produced
- · full colour production
- sponsorship funds raised for the project: \$21,000.00

The project is raising money for:



Sacred Heart Mission (SHM) meals program which provides over 450 meals everyday from their meal centre in Grey Street St Kilda. The Rotary Club of St Kilda has a long history of supporting the meals area at Sacred Heart Mission, which dates back to Rotarian Father Ernie Smith opening his doors to those in need in the local area. The SHM today provides an essential service to the local St Kilda community providing an extensive range of services that range from food services, crisis support, medical assistance, supporting women, aged care requirements as well as housing. The meals program has been operating for 26 years and provides a community hub for people who are experiencing isolation and loneliness.



Rotary International's ShelterBox project which provides humanitarian aid in the form of a green box which contains a ten person tent, thermal blankets, a multi fuel cooker, cooking and eating equipment, water purification tablets, collapsible water containers, a children's pack, tools and other basic equipment. ShelterBox deploys in areas which have been affected by disasters such as earthquakes, cyclones and civil unrest. ShelterBox operates in countries near to Australia including Timor, Indonesia, Papua New Guinea and the Solomon Islands. Recently ShelterBox launched its tented shool in a village in North Pakistan which was devastated by a recent

earthquake. It will be used by about 40 children aged between 3 and 9 years old.

Relish 2009 managed to attract sponsors and supporters for the production and launch of the book. As a consequence for every book sold, the entire proceeds will be provided to the charities listed above.

The Relish 2009 project will be finalised at one of the Melbourne Food and Wine Festival Events to be held on Thursday March 19<sup>th</sup> 2009 at Linden Gallery (6pm to 8pm). At this event the cheques of funds raised will be delivered to the two charities, and winners will be announced of the Tastes of St Kilda recipe competition (winners recipes will be published in Relish 2010 as well as getting other great prizes). Food samples at this event will be provided by some of the restaurants involved in the *Relish 2009* recipe book.

## **Gold Sponsors**







## **Silver Sponsors**







## **Bronze Sponsors**











### **Project Supporters**

Cr Janet Cribbes

Lowe Lippmann

## **Other Supporters**

Claypots

Dogs Bar Donovans

Dick Whittington Tavern

Editorial services - Jane Drury

Photography - June Clark, Sarah Enticknap, Greg Elms, Tess Follet, Andreas Keller, Ben Simpson, Julia Topliss

Melbourne Wine Room

Mirka at Tolarno Hotel

Mr Wolf

Monroes

## **PARTICIPATING CAFES & RESTAURANTS**

Amello Dweezil Aroma Bar Restaurant Elbow Room Bar Corvina Espy Kitchen Bar Santo Fresh The Galleon Café Barcelona Barney Allen's George Lane Beachcomber Café Grindhouse Bedouin Kitchen Grocery Bar II Fornaio Big Mouth Blue Corn Kyma Café a Taglio La Vintage Café de Cuba Lamaro's Café Neli Las Chicas Café Spuntino Lau's Family Kitchen Cicciolina Leo's Spaghetti Bar Circa Mahjong

Pizza e Birra Pur.Pearl8 R Bar restaurant **Red Scooter** Riva Robarta Sapore Soulmama Stokehouse The Street Café Taco Bill Mexican Restaurant

The Vineyard

Wicked's in Elwood

Wild

Yellow Door Zappa

The Olive Tree

Pelican



Date: Tuesday 11<sup>th</sup> November 2008

Location: Red Scooter

Launched by: Father Ernie Smith

Attendees: 155 people

Launch Sponsor: Red Scooter

#### **PUBLIC ACTIVITIES**

#### **Camberwell Market**

Sunday 9th November 2008 6.30am - 1pm

## **Gasworks Farmers' Market**

Saturday 15th November 2008 8.30am - 12.30pm

## **Elwood Twilight Festival**

Wednesday 3rd December 2008 Ormond Road Elwood 5pm - 9pm

# Veg Out St Kilda's Farmers' Market

Saturday 6th December 2008

Peanut Farm Reserve 8.30am - 12.30pm

#### **Gasworks Farmers' Market**

Saturday 20th December 2008 8.30am - 12.30pm

#### St Kilda Night Markets

# Tastes of St Kilda Teaser - Melbourne Food & Wine Festival

Thursday 19th March 2009

Tastes of St Kilda Recipe Competition, finalists & winners event at Linden Gallery.

## **OTHER EVENTS/LOCATIONS & STOCKISTS**

Chronicles Bookstore Fitzroy Street St Kilda

City of Port Phillip Assist Centre Business Awards networking evening Tourism Forum

Elwood Community Branch Bendigo Bank Branch promotion and sales

Elwood Primary School End of Year Fete Readings Bookstore Acland Street St Kilda

St Columba's Primary School, Elwood School Concert Friday 28<sup>th</sup> November

St Columba's Primary School, Elwood 90<sup>th</sup> Birthday Celebrations Sunday 30<sup>th</sup> November

St Columba's Primary School, Elwood AGM Tuesday 2<sup>nd</sup> December

Studio 202

Carlisle Street St Kilda

## **ADVERTISING AND PROMOTION**

#### **Print Media**

**Articles** 

- Emerald Hill Weekly

Cooking with the spice of St Kilda 1/4 page, Oct 22-28 2008

- Port Phillip Leader

Recipes to relish 1 page, 2 Dec 2008

- Divercity Newsletter

Cook up a prize

p. 11 Issue 43 Feb/Mar 2009

- InBusiness COPP Newsletter

Good Food for a Good Cause p.5 Issue 18, Dec 2008

- Rotary International District 9800 Networker

Great Food in Melbourne's Bayside 1 page, 6 Oct 2008

- Relish enewsletters (mailing list = 173 people)

Relish 2009 Book Launch Reminder 30/10/08 Relish 2009 book launch is tonight! 11/11/08 Relish Update 19/11/08

Tastes of St Kilda recipe competition 2/2/09

Advertising (free)

- Emerald Hill Weekly

1/4 page advertisement Nov 5-11 2008

- Melbourne Weekly

1/4 page advertisement Oct 22-28 2008

#### Internet

- Relish website, www.relishrecipes.com.au

Nov web visits: 382 (site launched 11/11/08)

Dec web visits: 609 Jan web visits: 602

- St Kilda Football Club Front Page article

- Geelong Football Club Front Page article

- Today show article

#### Radio

Triple R spot on Cameron Smith's food show, Fat It

# **Launch Night**

- Sponsors table
- Show bag

## **MARKETING & SALES**

| Launch Night      | 5%  | Current Sales Status (est. at 30/01/09)                     |             |
|-------------------|-----|---|-------------|
| Mail Orders       | 3%  | Cash in Bank  | \$27,252.26 |
| Internet Sales    | 7%  | Stock at outlets/<br>funds to be collected<br>Stock to hand | \$6,767.74  |
| Markets/Shops     | 16% |   | \$5,980.00  |
| Restaurants/Cafes | 13% |   |             |
| Rotary Network    | 20% |   |             |
| Sponsors          | 20% |   |             |
|                   |     |   |             |

## **ENQUIRIES**

Julia Topliss

**Project Coordinator** 

Director of Public Relations

Rotary Club of St Kilda

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Final report due in early April.